

Memorandum



**Date:** 13 June 2014  
**To:** Lisa Anders  
**Copy:** Donald Webb  
**From:** Jeromy Brush  
**Subject:** 2<sup>nd</sup> Clarifier Coating at the Wastewater Treatment Facility

Severn Trent Services  
2200 E. Commerce  
Clinton, OK 73601  
United States

Tel: +1 580 321 3611  
Fax: +1 580 321 3622

[www.severntrentservices.com](http://www.severntrentservices.com)

Lisa,

Earlier this year we bid out the rehab of the second clarifier at the wastewater treatment facility. Wynn construction won the bid. The new steel for the rehab is scheduled to be delivered the week of June 23<sup>rd</sup>. We bought a bulk unit of Belzona specialty coating during the rehab of the first unit, which is enough material to coat both clarifiers. We have taken quotes for labor and equipment to coat the second clarifier. The lowest/best quote came in at \$48,000.00 from Kinard Painting and Sandblasting Inc. This project was budgeted at \$50,000.00. We expect the coating and install of the second Clarifier mechanisms should be complete by August 31.

Let me know if you have any questions

Thanks

A handwritten signature in black ink, appearing to be "JB" followed by a long horizontal stroke.

Jeromy Brush  
Project Manager  
Severn Trent Services



Date: 06/12/14

Attn: Jeromy Brush  
Project Manager  
Severn Trent Services

Ref: Surface preparation and coating of One (1) 55' Diameter Suction Header Clarifier and associated equipment.

Dear Sir,

Kinard Painting and Sandblasting is Pleased to have the opportunity to provide to you our quote

For the above referenced project our proposal is as follows.

55' DIA. X 9' HIGH Suction Head Clarifier	Clarifier & Associated Equipment
LABOR & EQUIPMENT	\$48,000.00
MATERIAL	Provided By Owner
TOTAL	\$48,000.00
*SCHEDULE	7 WORKING DAYS

\*Estimated- Does not account for weather delays. Schedule provided is for work at the site only. Equipment that will be delivered to our shop will be shipped to the Clinton site within 3 weeks of receiving it.

Our bid is based on Kinard Painting and Sandblasting performing the following services.

- Sandblasting all equipment to a SSPC-SP 10 Near white metal blast finish. Coated by spray, brush, and roll at 16-22 mils DFT.

We have based our proposal on the following clarifications.

1. Dry open air abrasive blasting for surface preparation and painting application without any type of containment.
2. Spent abrasive will be collected within reason by Kinard Painting and Sandblasting and placed into a dumpster provided by others with disposal by others.
3. Equipment to be shipped to Kinard's Shop (802 N. Dean A McGee Wynnewood, OK 73098) at the expense of the OWNER.
4. Kinard to ship equipment to OWNER at our own expense.
5. Kinard will perform touch-up after a "Punch List" has been made by the OWNER or OWNER's inspector.
6. We appreciate the opportunity to be of service to you and your company should you have any questions or require any additional assistance please do not hesitate to call.

Best Regards  
Chris Kinard  
Vice President  
Kinard Painting and Sandblasting, Inc.

## LANCO SERVICES

PO Box 6370  
Lawton, OK 73506  
580-429-6526 Office

<b>TO: Severn Trent Services</b>	<b>From: Tommy Landis</b>
<b>Attention: Jeromy Brush</b>	<b>Date: 6/5/2014</b>
<b>Pages:</b>	
<b>Fax number: 580-323-4330</b>	<b>Phone number :</b>

**RE: Clinton Waste Water Clarifier Project #2**

Labor and equipment costs to coat Clarifier #2 as per our discussion 6/4/2014 will be \$ 48,850.00.

All Belzona material will be furnished by city. LANCO provides all equipment and labor.

We will probably use their crane as discussed and all sand and debris will be the responsibility of the city.

If bid is awarded to LANCO we can forward you insurance certificates, W-9 and whatever else you require from a vendor.

Bonding and inspections if required, are not included in the bid.

New material will be delivered to LANCO shop to coat.  
Touch ups and all else will be done on site.

Thank you for the opportunity to be of service to Severn Trent Services.



## BELZONA INDUSTRIAL SOLUTIONS, LLC

Exclusive Authorized Distributor

TO: Severn Trent Services  
From: Art Kelley

Attention: Jeromy Brush      Date: 6/12/2014

RE: Clinton Waste Water Clarifier Project #2

Labor and equipment costs to coat Clarifier #2 as per our discussion 6/11/2014 will be \$ 58,600.00.

All Belzona material will be furnished by City of Clinton. Belzona Industrial Solutions, LLC provides all equipment and labor.

We will use their crane as discussed and all sand and debris will be the responsibility of the City of Clinton.

If bid is awarded to Belzona Industrial Solutions, LLC we can forward you insurance certificates, W-9 and whatever else you require from a vendor.

Bonding and inspections if required, are not included in the bid and will be the responsibility of the City of Clinton if needed.

New material will be delivered to Belzona Industrial Solutions, LLC shop to coat. Touch ups and all else will be done on site.

Thank you,

Art Kelley  
Area Manager  
405-642-1862

belzona.com