



Agenda Commentary

Item Title/ Subject: Request mower purchase at Airport

Staff Source: Lisa Anders, City Clerk

History/Background Information: Included in the 2013-2014 budget was \$14,100.00 for the purchase of a mower at Clinton Regional Airport.

Item/Subject Summary: The state contract price for the mower is \$15,902.16 but the local dealer has priced the unit to the City at \$14,071.70.

Price/Cost: \$14,071.70

Recommendation: Authorize the purchase of the mower



JOHN DEERE

Quote Id: 7843353

Customer: CLINTON REGIONAL AIRPORT-CLK

Quote Summary

company po # 96900

Prepared For:

CLINTON REGIONAL AIRPORT-CLK
10200 N AIRPORT RD
CLINTON, OK 73601

Prepared By:

KIRK DAILEY
WESTERN EQUIPMENT, L.L.C.
3709 N. 183
CLINTON, OK 73601
Phone: 580-323-1324
kdaily@westernequipmentllc.com

Quote Id: 7843353

Created On: March 27, 2013

Last Modified On: July 29, 2013

Expiration Date: April 03, 2013

Equipment Summary	Suggested List	Selling Price	Qty	Extended
JOHN DEERE 997 Commercial L. C. Diesel Max-Frame Z-Trak with 72 In. Side Discharge 7-Iron PRO Deck	\$ 20,652.16	\$ 14,071.70 X	1 =	\$ 14,071.70
Equipment Total				\$ 14,071.70

Quote Summary

Equipment Total	\$ 14,071.70
SubTotal	\$ 14,071.70
Total	\$ 14,071.70
Down Payment	(0.00)
Rental Applied	(0.00)
Balance Due	\$ 14,071.70

Salesperson : X _____

Accepted By : X _____



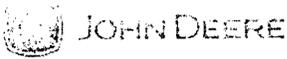
JOHN DEERE

Selling Equipment

Quote Id: 7843353

Customer: CLINTON REGIONAL AIRPORT-CLK

JOHN DEERE 997 Commercial L. C. Diesel Max-Frame Z-Trak with 72 In. Side Discharge 7-Iron PRO Deck				
Hours:				Suggested List
Stock Number:				\$ 20,652.16
				Selling Price
				\$ 14,071.70
Code	Description	Qty	Unit	Extended
095BTC	997 Commercial L. C. Diesel Max-Frame Z-Trak with 72 In. Side Discharge 7-Iron PRO Deck	1	\$ 20,344.00	\$ 20,344.00
Dealer Attachments				
TCB10915	Suspension Seat Kit	1	\$ 308.16	\$ 308.16
Dealer Attachments Total				\$ 308.16
Value Added Service Agreements Total				\$ 0.00
Suggested Price				\$ 20,652.16
Customer Discounts				
Customer Discounts Total			\$ -6,580.46	\$ -6,580.46
Total Selling Price				\$ 14,071.70



**Customer Purchase Order for
John Deere Products (U.S. Only)**

PO# 02326465
PO Revision# Original

CUSTOMER'S NAME - First Signer (First, Middle Initial, Last) CLINTON REGIONAL AIRPORT-CLK (SECOND LINE OF OWNER NAME)			DATE OF ORDER Jul 25, 2013	COMPANY UNIT 04	DEALER ACCOUNT NO. 049397
STREET OR RR 10200 N AIRPORT RD			SOC.SEC.	IRS NO.	EIN NO.
TOWN CLINTON	STATE OK	ZIP CODE 73601	TRANSACTION TYPE Cash Sale		PURCHASER SALES TAX EXEMPT
COUNTY Custer	PURCHASER ACCT. 1050	PHONE NO.	SELLER'S NAME & ADDRESS WESTERN EQUIPMENT, L.L.C. 3709 N. 183 CLINTON, OK, 73601 5803231324		
E-MAIL ADDRESS			I (We), the undersigned, hereby order from you the Product described below, to be delivered as shown below. This order is subject to your ability to obtain such Product from the manufacturer and you shall be under no liability if delivery of the Product is delayed or prevented due to labor disturbances, transportation difficulties, or for any reason beyond your control. The price shown below is subject to your receipt of the Product prior to any change in price by the manufacturer. It is also subject to any new or increased taxes imposed upon the sale of the Product after the date of this order.		
CUSTOMER'S NAME - Second Signer			Customer's Signature _____		
STREET OR RR			Date Accepted _____		
TOWN	STATE	ZIP CODE			
Use County CUSTER	Use State/Province OK				

± **NOTICE:** Products may be equipped with telematics hardware and software ("Telematics") that transmit data to John Deere/Dealer. Purchaser may deactivate Telematics at www.jdlink.com.

QTY	NEW	DEMO	RENTAL	USED	Products & Value Added Service (Give Model, Size & Description)	Hours of Use	PRODUCT IDENTIFICATION NUMBER	DELIVERED CASH PRICE (Or Total Lease Payments)	
1	x				JOHN DEERE 997 Commercial L. C. Diesel Max-Frame Z-Trak with 72 In. Side Discharge 7-Iron PRO Deck			\$ 13,763 54	
1	x				TCB10915 Suspension Seat Kit			\$ 308 16	
I (We) offer to sell, transfer, and convey the following item(s) at or prior to the time of delivery of the above Product, as a "trade-in" to be applied against the cash price. Such item(s) shall be free and clear of all security agreements, liens, and encumbrances at the time of transfer to you. The following is a description and the price to be allowed for each item.						TOTAL CASH PRICE		\$ 14,071 70	
QTY	DESCRIPTION OF TRADE-IN				Hours of Use	PRODUCT IDENTIFICATION NUMBER	AMOUNT		
	PURCHASER TYPE 5 City/Town/Village				MARKET USE 71 Airports		TOTAL TRADE-IN ALLOWANCE	\$ 0 00	
COMMENTS: company po # 96900								1. TOTAL CASH-PRICE	\$ 14,071 70
								2. TOTAL TRADE-IN ALLOWANCE	\$ 0 00
								3. TOTAL TRADE-IN PAY-OFF	\$ 0 00
								4. BALANCE	\$ 14,071 70
								5.	
								6.	
								7.	
								8. SUB-TOTAL	\$ 14,071 70
								9. CASH WITH ORDER	\$ 0 00
								10. RENTAL APPLIED	\$ 0 00
								11. CASH DISCOUNT	\$ 0 00
								12. BALANCE DUE	\$ 14,071 70

IMPORTANT WARRANTY NOTICE: The John Deere warranty applicable to new John Deere product(s) is printed as an attachment to this document. There is no warranty on used products. The new product warranty is part of this contract. Please read it carefully. **YOUR RIGHTS AND REMEDIES PERTAINING TO THIS PURCHASE ARE LIMITED AS SET FORTH IN THE WARRANTY AND THIS CONTRACT. IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS ARE NOT MADE AND ARE EXCLUDED UNLESS SPECIFICALLY PROVIDED IN THE JOHN DEERE WARRANTY.**

± Notwithstanding Purchaser's right, title or interest in the Products, Purchaser agrees that John Deere and Dealer (their affiliates, successors and assigns), without further notice to Purchaser have the right to: (i) access, use, collect and disclose any data generated by, collected by, or stored in, Products or any hardware or devices interfacing with Products ("Machine Data"); (ii) access Machine Data directly through data reporting devices integrated within, or attached to, Products, including Telematics ("Data Reporting Systems"); (iii) update the Data Reporting Systems software from time to time. Machine Data will only be used in accordance with John Deere's Machine Data Policy, located at www.JohnDeere.com/MachineDataPolicy. Machine Data may be transferred out of the country where it is generated, including to the U.S.A.

DISCLOSURE OF REGULATION APPLICABILITY: When operated in California, any off-road diesel vehicle may be subject to the California Air Resources Board. In-Use Off-Road Diesel Vehicle Regulation. It therefore could be subject to retrofit or accelerated turnover requirements to reduce emissions of air pollutants.

ACKNOWLEDGEMENTS- I (We) promise to pay the balance due (line 12) shown above in cash, or to execute a Time Sale Agreement (Retail Installment Contract), or a Loan Agreement, for the purchase price of the Product, plus additional charges shown thereon or execute a Lease Agreement, on or before delivery of the Product ordered herein. Despite physical delivery of the Product, title shall remain in the seller until one of the foregoing is accomplished.

Customer's Signature _____	Accepted By _____	Salesperson	DAILEY, KIRK
Customer's Signature _____	Date Accepted _____		
DELIVERY ACKNOWLEDGEMENT:	DELIVERED ON:	WARRANTY BEGINS:	SIGNATURE: (DEALER)



JOHN DEERE

Quote Id: 8444184

Customer Name: CLINTON MUNICIPAL AIRPORT

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

John Deere Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580;
DUNS#: 60-7690989

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:

WESTERN EQUIPMENT, L.L.C.
3709 N. 183
CLINTON, OK 73601
580-323-1324
jbrown2@westernequipmentllc.com

Quote Summary

Prepared For:

CLINTON MUNICIPAL AIRPORT
10200 N AIRPORT RD
CLINTON, OK 73601
Business: 580-323-5782

Delivering Dealer:

WESTERN EQUIPMENT, L.L.C.
JIMMY EVANS
3709 N. 183
CLINTON, OK 73601
Phone: 580-323-1324
Mobile: 580-331-8640
jlevans@westernequipmentllc.com

Quote ID: 8444184

Created On: July 29, 2013

Last Modified On: July 29, 2013

Expiration Date: March 14, 2014

Equipment Summary

JOHN DEERE 997 Commercial L. C.
Diesel Max-Frame Z-Trak with 72 In.
Side Discharge 7-Iron PRO Deck
Contract: Oklahoma State Contract_SW190
Price Effective Date: July 29, 2013

Selling Price

\$ 15,902.16 X

Qty

1 =

Extended

\$ 15,902.16

Equipment Total

\$ 15,902.16

* Includes Fees and Non-contract items

Quote Summary

Equipment Total

\$ 15,902.16

Trade In

SubTotal

\$ 15,902.16

Total

\$ 15,902.16

Down Payment

(0.00)

Rental Applied

(0.00)

Balance Due

\$ 15,902.16

Salesperson : X _____

Accepted By : X _____

CONFIDENTIAL



JOHN DEERE

Selling Equipment

Quote Id: 8444184

Customer Name: CLINTON MUNICIPAL AIRPORT

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FED ID: 36-2382580;
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WESTERN EQUIPMENT, L.L.C.
3709 N. 183
CLINTON, OK 73601
580-323-1324
jbrown2@westernequipmentllc.com

JOHN DEERE 997 Commercial L. C. Diesel Max-Frame Z-Trak with 72 In.

Hours:

Stock Number:

Contract: Oklahoma State Contract_SW190

Selling Price *

Price Effective Date: July 29, 2013

\$ 15,902.16

* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
095BTC	997 Commercial L. C. Diesel Max-Frame Z-Trak with 72 In. Side Discharge 7-Iron PRO Deck	1	\$ 20,344.00	23.00	\$ 4,679.12	\$ 15,664.88	\$ 15,664.88
Dealer Attachments/Non-Contract/Open Market							
TCB10915	Suspension Seat Kit	1	\$ 308.16	23.00	\$ 70.88	\$ 237.28	\$ 237.28
Dealer Attachments Total			\$ 308.16		\$ 70.88	\$ 237.28	\$ 237.28
Value Added Service Agreements Total			\$ 0.00			\$ 0.00	\$ 0.00
Suggested Price							\$ 15,902.16
Total Selling Price			\$ 20,652.16		\$ 4,750.00	\$ 15,902.16	\$ 15,902.16